

# Avoided Emissions in Industrial Sectors

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Workshop on Contribution of Products to Avoided GHG Emissions

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# Outline

- Meaning and Value of Net Positive
- Challenges and Methodological Topics
- How to Avoid Double Counting
- The Net Positive Project and Collaboration Opportunities

# What Does Net Positive Mean?

- “Putting back more to society and the environment than is taken out”
  - By a given actor: individual, organization, group of individuals or organization
    - Same as with footprints
  - During a specified time period
    - Same as with footprints
- “Giving more than we take”
- “Doing more good than harm”
- Net Positive is to be assessed one-impact-category-at-a-time
  - Positive impacts on one impact category (e.g., water) do not compensate for negative impacts (footprints) on other impact categories (e.g. climate change)
- Net Positive should ultimately address all “Material” impact categories for the actor

# How Can Net Positive Bring Value to Society?

- Setting a challenging goal of Net Positive can stimulate innovation
- Increasing scope of action: actors can/should address others' footprints too
- Adding collaboration: Co-cause progress, and ask how we can help
- Adding a positive self-concept: We can be good, on balance, after all
- Adding hope, via scaling: By harnessing ripple effects, we can scale beneficial actions so that a line connects our actions to a global solution
- Maintaining responsibility: *add* attention to handprints while retaining attention on the actor's footprints
  - Not just “changing the subject”
  - Credibility: Net Positive puts any reporting about positive impacts into context beside footprints, in the same units, to help avoid green-washing

# But Challenges to Net Positive are Surfacing

- For GHGs and for fossil/mineral resources, it makes sense to add and subtract handprints and footprints, to “net out.”
  - 1 kg CO2 reduced **here** *does* compensate equally for 1 kg CO2 emitted **there**.
- But for water, for biodiversity, and for human impacts, “netting” has limitations, including:
  - Context matters, so that 1 liter here  $\neq$  1 liter there.
  - Distributional effects: taking from *them*, to give to others?
- And more generally, footprints are static while handprints are change. On what basis can/should we subtract one from the other?

# Can we “Keep our Cake and Eat It”?

- Can we retain the positive benefits of Net Positive, while avoiding its negatives (its potential problems or pitfalls)?

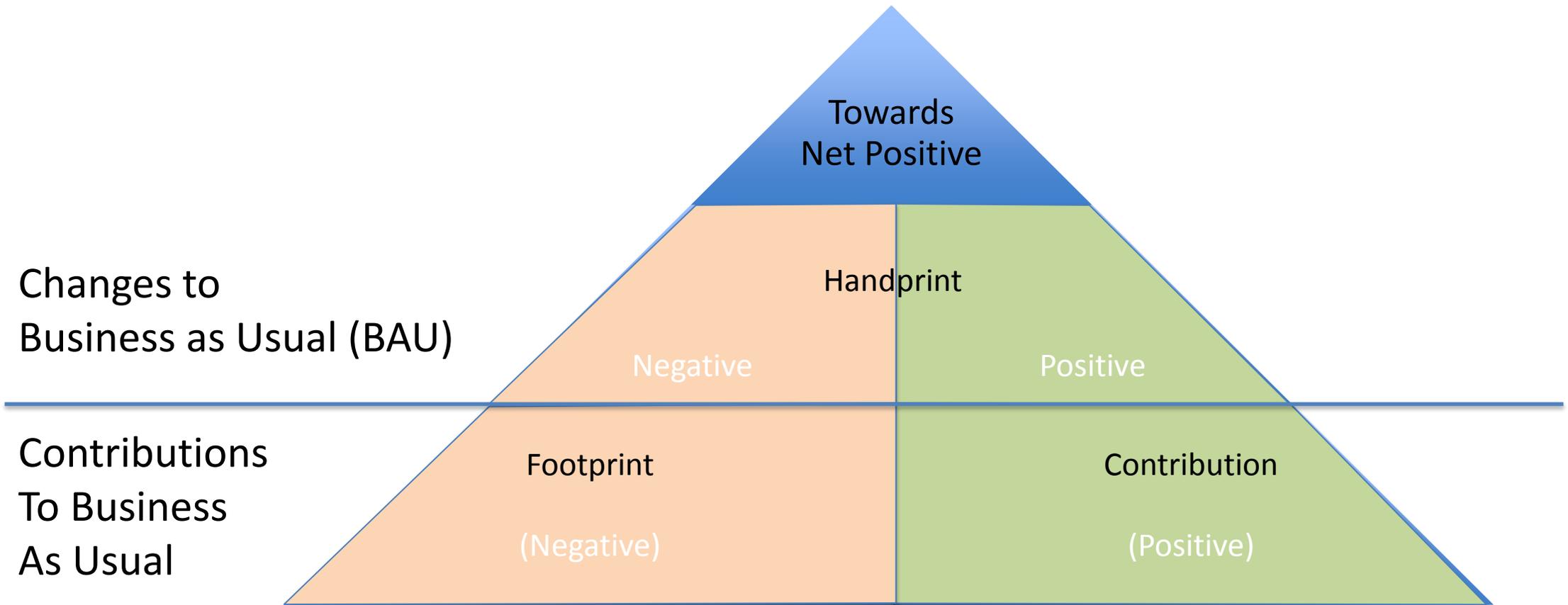
# Yes!

- First: Report Footprints and Handprints Side by Side, rather than subtracting one from the other
- Second: Define and claim credit for the *continuous pursuit*, rather than “arrival” at any specific destination or target
- There’s no “I’ve arrived” until we’ve *all* arrived, together. The quest isn’t complete until *humanity* is Net Positive on Climate, Water, etc.
- With these modifications, we can keep the positives of Net Positive, while avoiding the pitfalls of applying “Net” where we shouldn’t.

# Key Terms and Concepts

- Footprints, Handprints, and Contributions
  - **Footprint**: Use Accepted International Standards to Assess
  - **Handprint**: Change Relative to Business-As-Usual (BAU)
    - BAU: Responding to this year's demand with last year's products and processes
  - **Contribution**: Positive impacts as part of BAU, relative to one of 2 baselines:
    - Vanishing, or
    - Replacement
    - Explain and document choice of baseline
- Identification of contributions helps to identify business-positive ways to create handprints

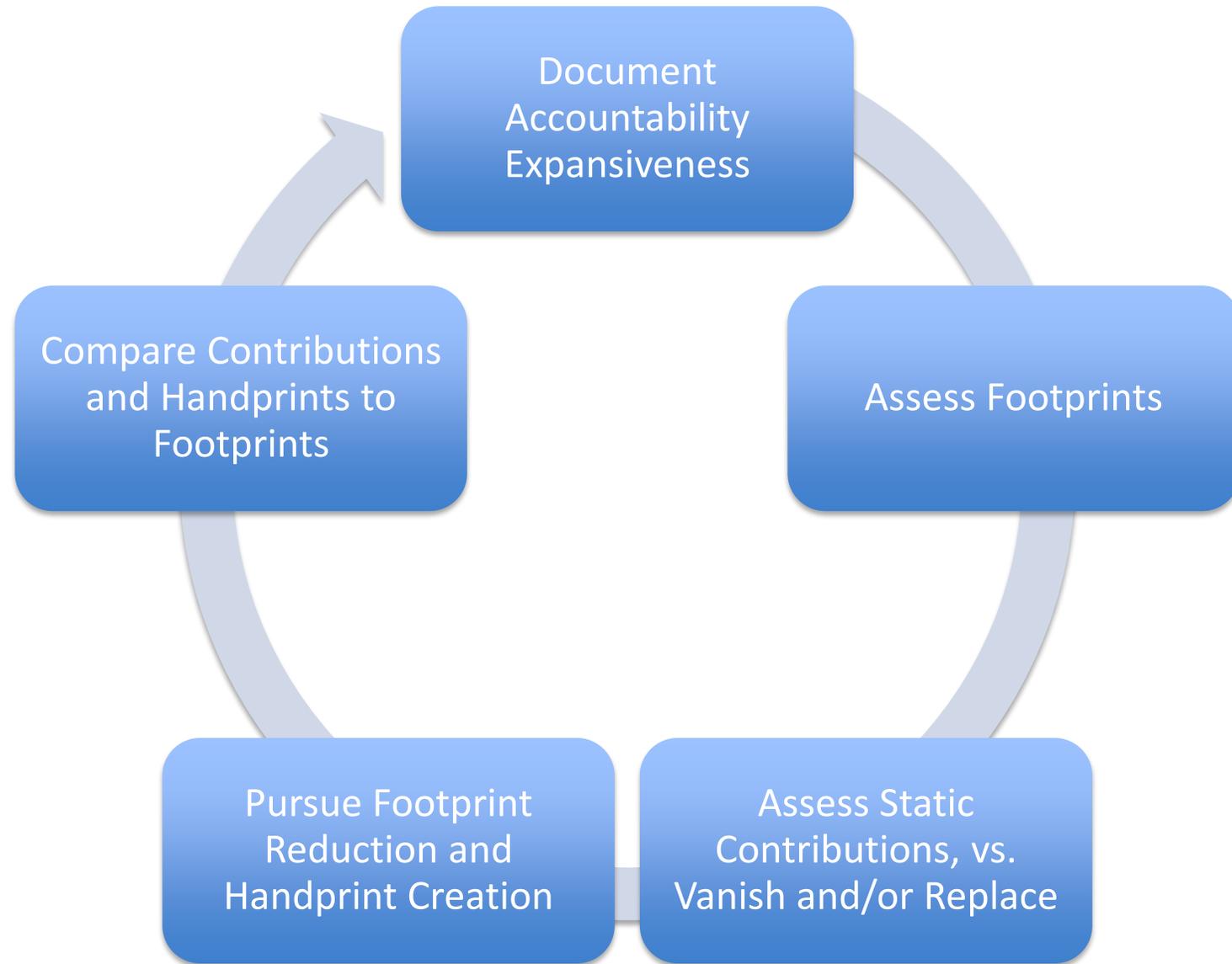
# Pursuit of Net Positive Rests, and Builds Upon, Appreciation for Existing Contributions within BAU



# The Pursuit of Net Positive

- Compare what you take out vs. what you put back
- Continually Reduce all Material Footprints
- Continually Increase “what you put back”
  - Contributions  
Continually increase Contributions, putting them in context by comparing with chosen Footprint Hurdle
  - Handprints  
Continually create and ideally increase annual Handprints, putting them in context by comparing with chosen Footprint Hurdle





# Internal and External Handprints

- Internal Handprints: Changes to one's own Footprint
- External Handprints: Changes outside scope of one's own Footprint.

Includes:

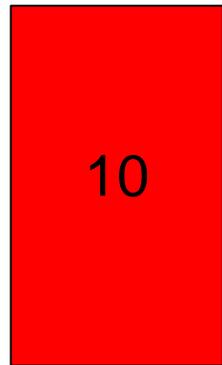
- Reductions caused by actor, to other actors' footprints
- Impacts that are positive, and measured in footprint units (but not footprint reductions per se).  
Planting a tree is an excellent example

# Shared Credit, and Treatment of Time

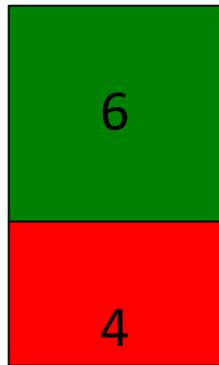
- Shared Responsibility in Footprints  $\leftrightarrow$  Shared Credit in Handprints
  - Avoids complex and arbitrary computations
  - Encourages pro-social behavior by all actors
  - Encourages collaboration (not zero-sum)
  - Encourages acknowledgement of partners
  - Double counting is avoided whenever collective handprints are assessed
- Treatment of Time
  - Product-year or Impact-year reporting are both possible; choose and document
  - Innovations impact sales for duration of Innovation-Relevant Time Horizon

# We Need to Avoid Double Counting

- If I reduce my footprint from 10 to 4, my footprint is still 4, so I should not imply achievement of “net positive” by comparing **the new 4** to my **Handprint of 6**.

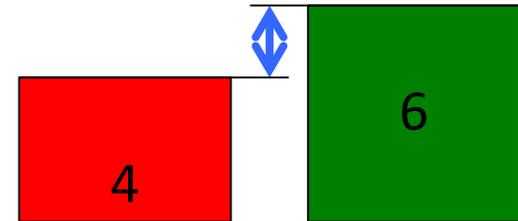


Before



Change

*“Net Positive?” NO.*

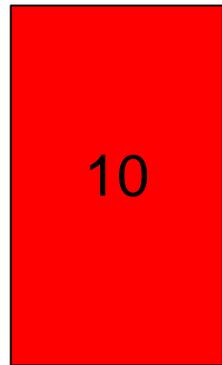


Double-Counting

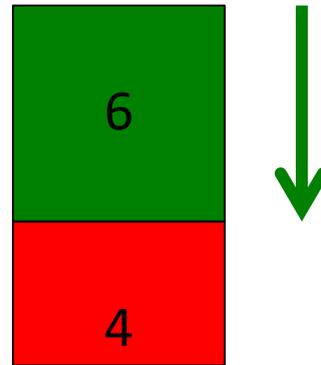


# Avoiding Double Counting: First Approach

- Compare your Handprint to your Business-As-Usual Footprint.

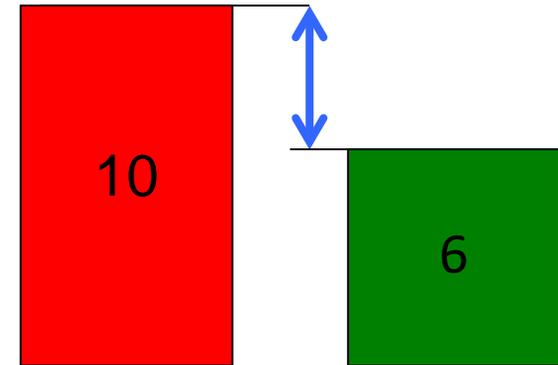


Before



Change

*“More work to do”*

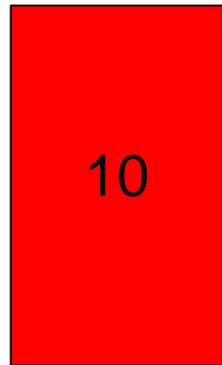


Not Double-Counting

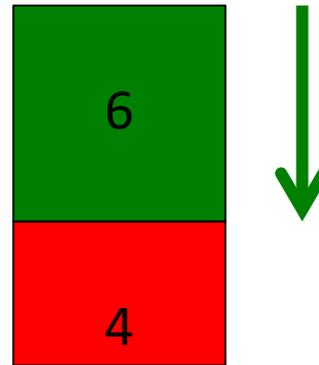


# Avoiding Double Counting: Second Approach

- Or compare your New Footprint to your External Handprint.
- External Handprint = Handprints outside your Footprint.

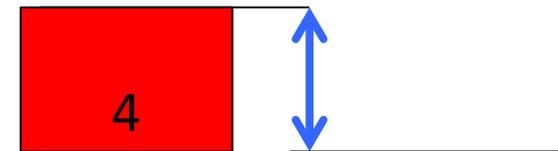


Before



Change

*“More work to do”*

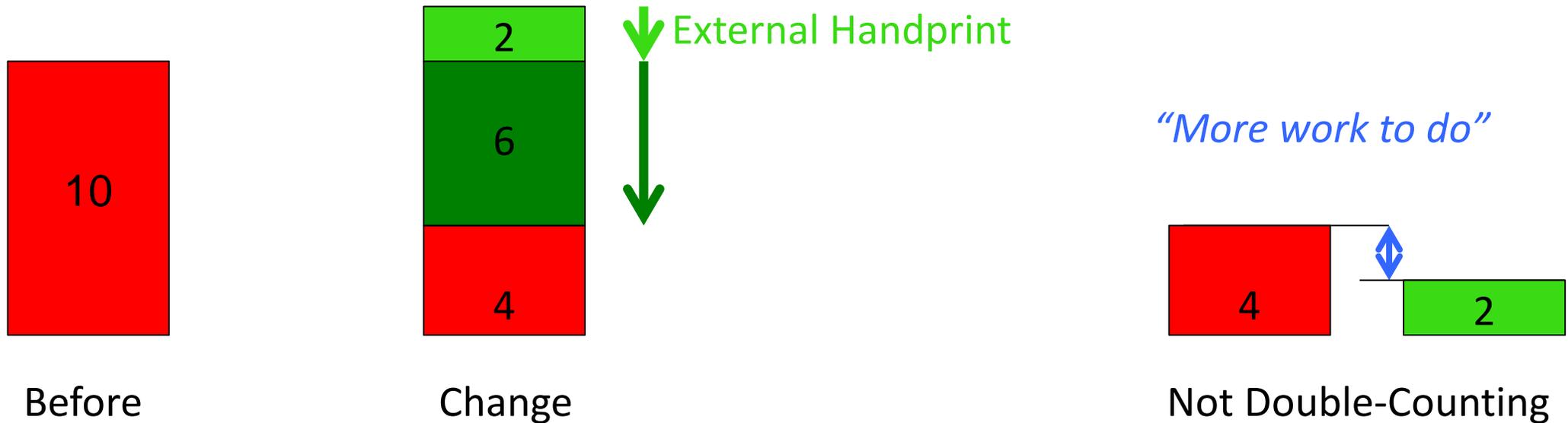


Not Double-Counting



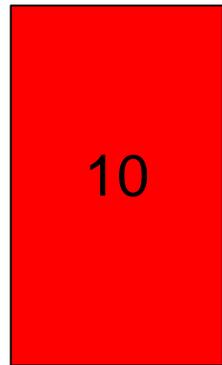
# Avoiding Double Counting: Second Approach

- Compare your New FP to your External HP.
- External HP = Handprints outside your Footprint.

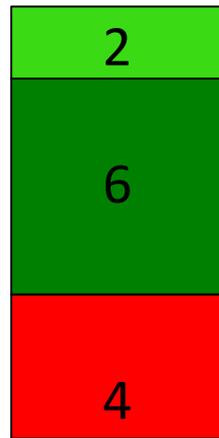


# Avoiding Double Counting: First Approach

- Compare your Handprint to your BAU Footprint.



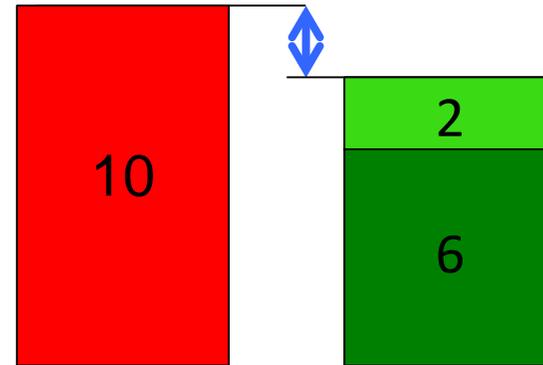
Before



Change



*“More work to do”*



Not Double-Counting

Handprint





# Net Positive Project

Bringing together an ambitious coalition of cross-sector partners to develop a credible and aligned net positive approach, supported by a common set of principles and best practices.

## Our Mission

Create a net positive economy where companies drive financial success and create 'Net Positive' impacts by putting more back into society, the environment, and the global economy than they take out.

## Outcomes We Pursue

- The Net Positive Project to deliver **guidance and support to companies to reduce negative impacts** and take a restorative, generative path.
- The net positive concept to become a credible, common way for companies to **quantify, assess, communicate, and enhance their positive impacts** on society and the environment.



# The NPP NGO Team



shine

Sustainability and Health Initiative  
for NetPositive Enterprise



BSR<sup>®</sup>



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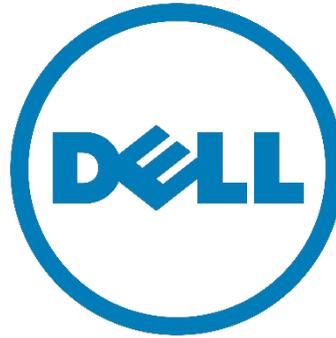
# 2018 Confirmed Company Members



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# Stakeholder Outreach and Consultation 2018

## Objectives

- To invite feedback and test that the Net Positive principles, maturity model and other materials are robust, meaningful and useful
- To ensure alignment / compatibility with other widely used impact measurement frameworks
- To help build trust in the Net Positive Project

## Target audience

- NGOs, Academics and other thought leaders working in impact measurement
- Companies and other organizations that are already active in the Net Positive movement

## Process:

- February – June: Stakeholders engaged in individual conversations (approx. 8) or small group panels (approx. 2)
- July: Interview results synthesised and presented back to the NGO and member groups
- August: Revisions made to the Principles, Maturity Model, Methodology documents, and User's Guide as necessary.

## Outputs:

- A presentation deck summarising the interview feedback
- A finalised set of Net Positive materials

## Outcome:

- A robust set of Net Positive materials
- A wider group engaged with the NPP

